

Get your
supply chain
ready for
2020

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Uber



The world's largest taxi company, owns no vehicles.

The world's most popular media owner, creates no content.



Facebook

Alibaba



The most valuable retailer, has no inventory.

The world's largest accommodation provider, owns no real estate.



Airbnb

Something interesting is happening.

TOM GOODWIN

Think **BIG**
Start Small
Scale *Fast*



Think Big...

Customer service

Choice

Convenience

Price

Experience

Growth

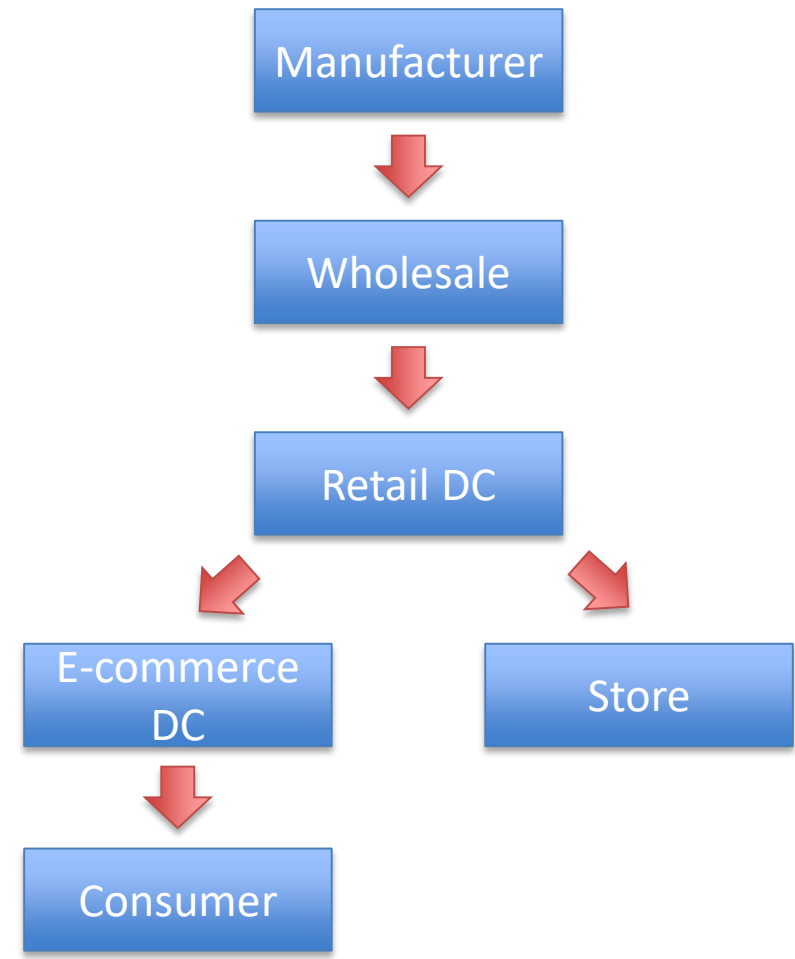
New sales channels

New customers

Extra services

Extended assortment





Make → Sell



3

Lost sales Inventory risks

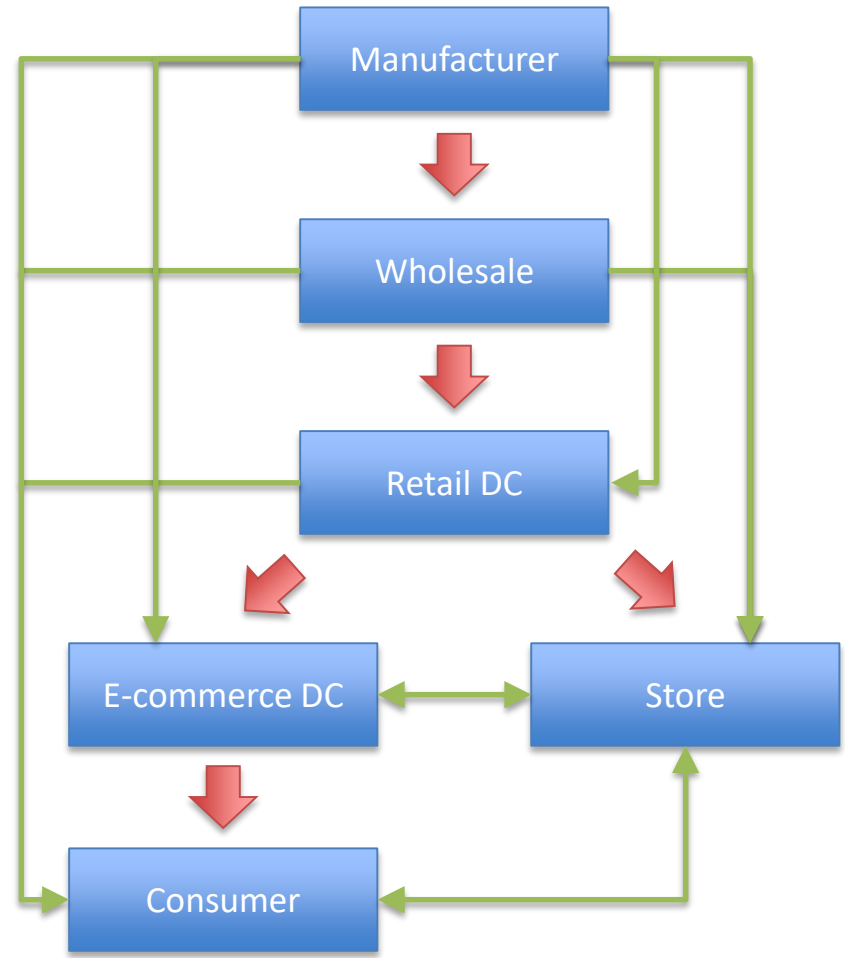


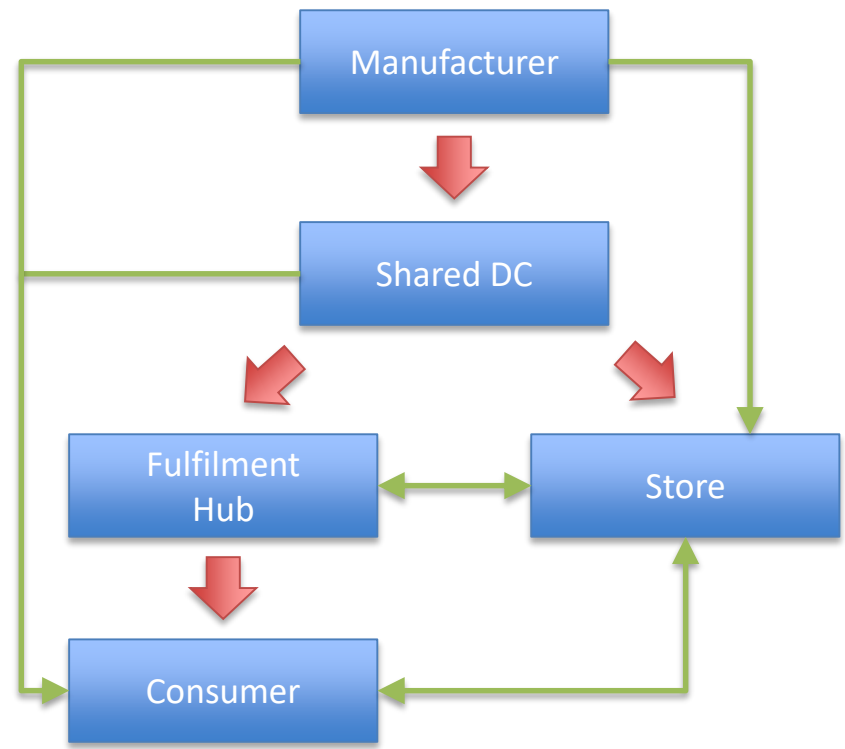


Helaas is de post nog niet zo efficiënt als het weerbericht

Forecast vs. Actual

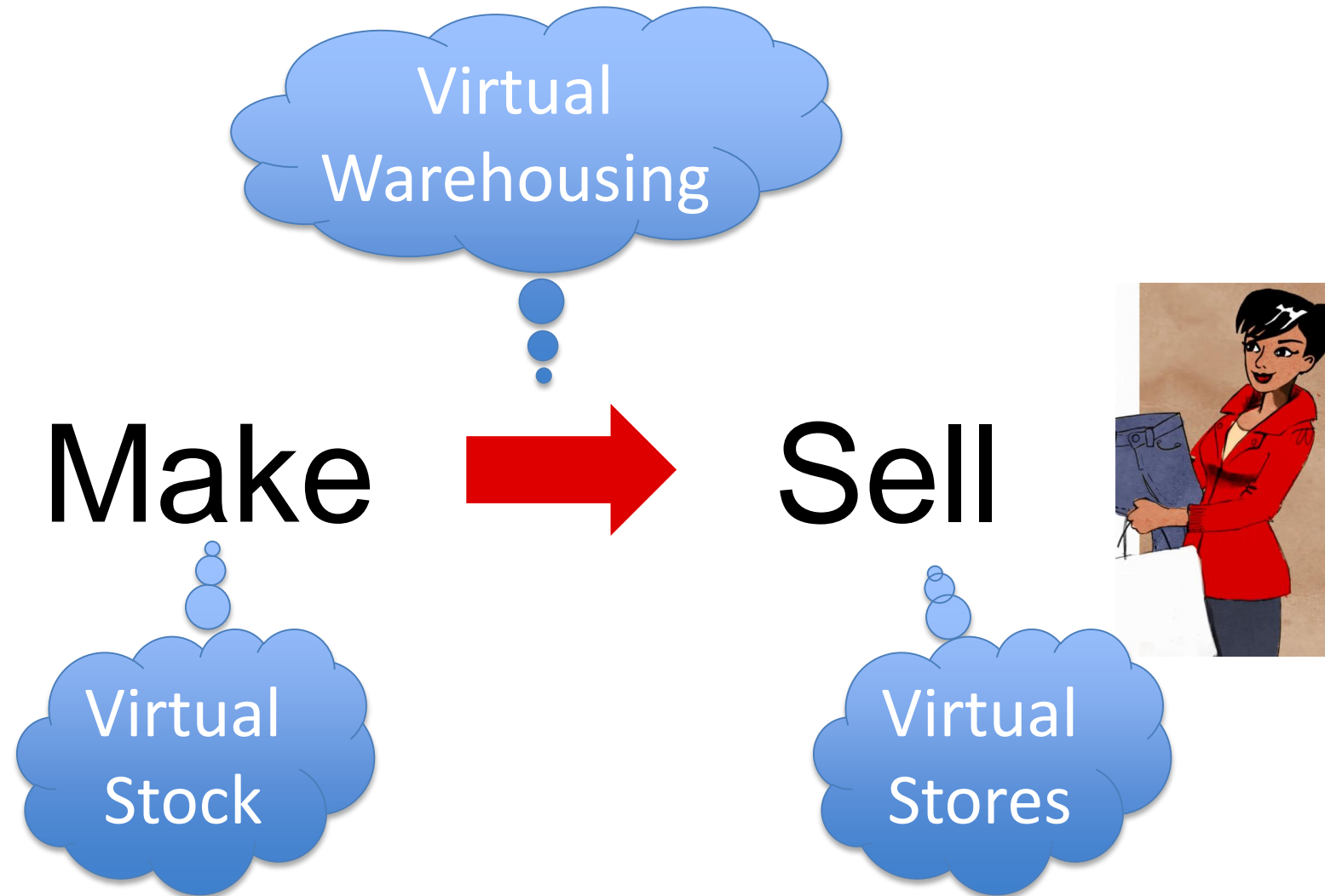






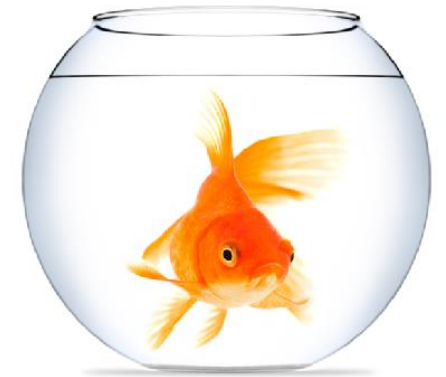
Connected Controlled Consolidated







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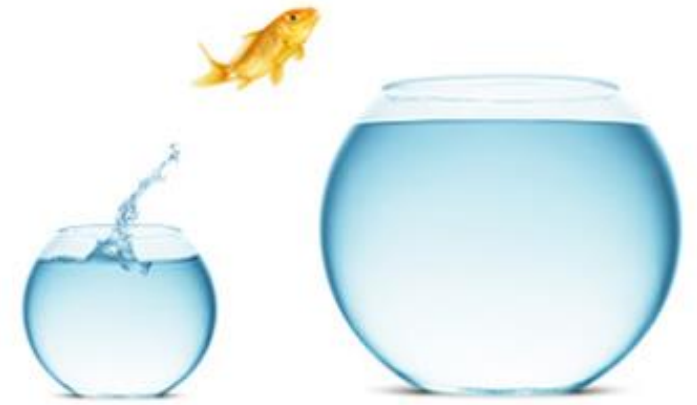


You need to become Agile...

Frequent small steps
Change-oriented culture
Agile scrum
Flexible IT



Think **BIG**
Start Small
Scale *Fast*



You need Scalable IT...



Get your Supply Chain Ready for 2020

Big picture
Agility
Scalability

Vendor managed consumption

